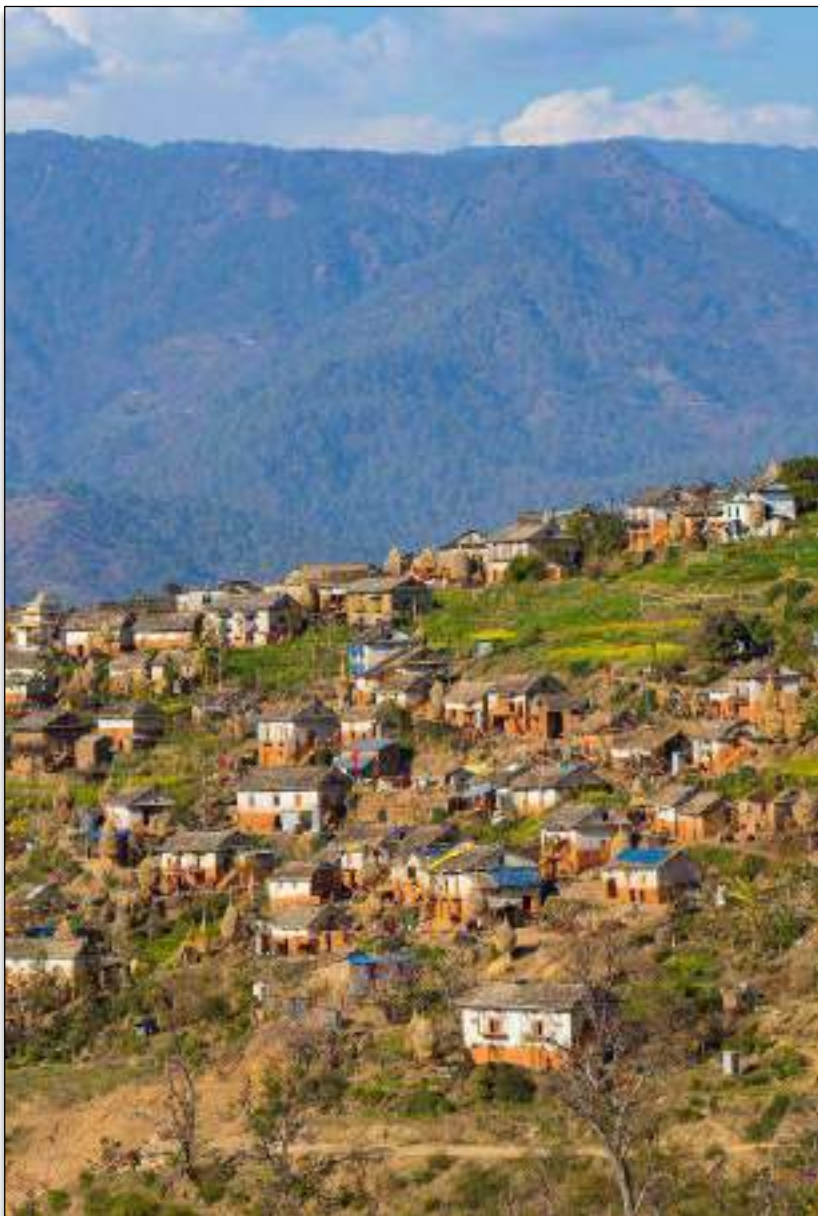


Your patient, experienced partner

*“We help you grow in a way that’s
as good for your commercial
success as it is for society and the
world we live in.”*



Disclaimer



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Your patient and experienced partner

As a skilled investor, we are honest, ambitious and thoughtful



We are the UK's
Development Finance
Institution and impact
investor with **75 years'**
experience investing in
the emerging markets.



Why we invest

“We help businesses grow in a way that’s as good for your commercial success as it is for people and planet.

We partner with businesses to co-create bespoke financing solutions that reflect their growth ambitions.

As an investor we provide just the right amount of challenge to help our partners explore new routes to long term sustainable success.”

Nick O’Donohoe
Chief Executive Officer



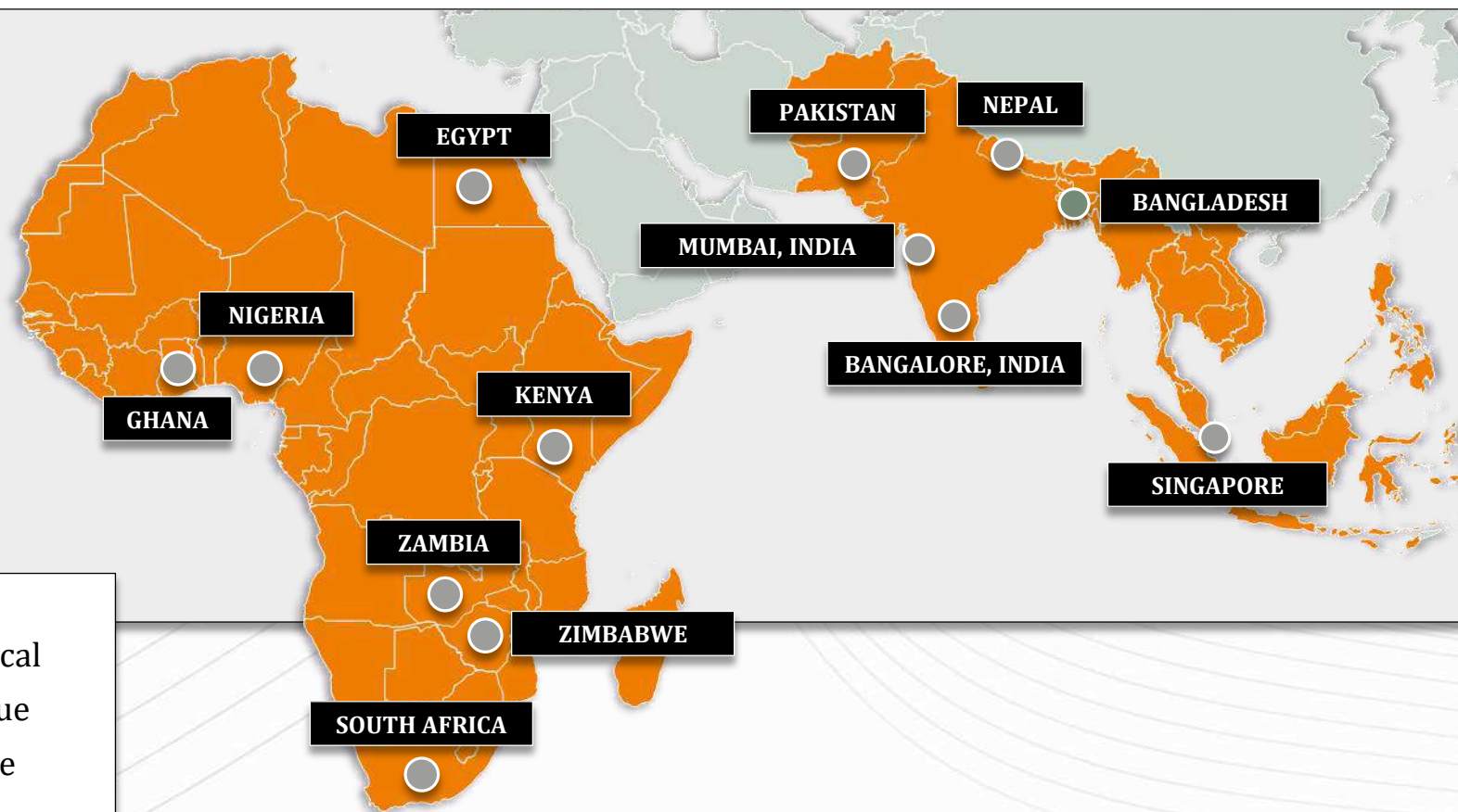
We invest in Africa, Asia and the Caribbean

**We are a team of 600
across 13 locations**

We understand the challenges
and opportunities in your
local market



“ British International Investment’s local presence is vital in sustaining its value add to businesses. Understanding the unique markets that our investees operate in, enables us to spot local trends and opportunities for growth. ”



Collaborative and caring

Our impact investment themes support your growth

Our partnerships are fuelled by a synergistic ambition to drive growth and create impact, particularly within these four investment verticals.

Data correct as of December 2022



Climate Finance

At least 30 per cent of our total new commitments will be in climate finance.

We partner with businesses that are at the forefront of innovations to mitigate climate change, increase climate resilience and adaptation, and support the circular economy.



Infrastructure

We invest in crucial infrastructure that helps to form the building blocks for modern and thriving economies and societies.

Our investments in climate-smart digital and physical infrastructure bring people and businesses closer together, strengthen regional trade and enable the emergence of new value chains.



Digital transformation

We are passionate about the vast potential of the digital economy as a driver of growth, inclusion and innovation.

We invest in businesses and entrepreneurs who are using digitalisation to leapfrog development, improve access to services and unlock new markets and opportunities.



Diversity and Inclusion

We are proud to be at the forefront of gender-smart investing and we are a founding member of the 2X Challenge.

The 2X Challenge has raised over \$10bn to empower women's economic development. Investing in inclusion creates new opportunities to engage historically disadvantaged and marginalised groups and improve their access to quality, affordable goods and services.



Broad range of capital products



We can participate in **large or smaller transactions** and invest with ticket sizes \$100m+.



We are balance sheet investors with long-term investment horizons.

Equity

- Direct investment; significant minority investments
- Follow-on investments

Debt

- Senior and mezzanine loans
- Subordinated tier II debt
- Risk sharing facilities
- Project finance
- Trade finance

Funds and Capital Partnerships

- SME, mid-cap and large-cap private equity funds
- Private credit funds
- Sector funds (real estate, infrastructure, climate, gender)
- Risk sharing facilities
- Venture capital

A spectrum of investments and partnerships

From small to large investments, our partnerships deliver positive impact outcomes.

Trade and supply chain finance: The smallest invoice supported was just \$6 and smallest guarantee \$800. Average guarantee \$1.18m.



Venture capital: \$3.7m in CropIn, a specialist in software for agribusiness, providing support to 4 million farmers to maximise yields and adapt to climate change.



14Trees: \$5.23m. A joint venture we set up to develop affordable and sustainable construction products in Africa.



Liquid Intelligent Solutions: \$220m to the largest independent fibre and cloud provider in Africa. Connecting Mombasa to Kinshasa, Cape Town to Cairo.



Ayana: Founded by BII, it is one of India's fastest growing renewable energy platforms. To date, we have mobilised \$721m of capital for the project.



Safaricom Ethiopia: the first private mobile phone operator in Ethiopia. Delivering affordable and high-quality internet and expanding productivity and social inclusion across the country.

Small investments



Large investments



Value beyond capital - build your business's resilience



Each strategy brings value to a business over the long term; each backed by a team of experts that will support your progress throughout the journey.



Business
integrity



Climate change management



Gender, diversity and inclusion



Corporate governance
and board effectiveness



Management development and
organisational effectiveness



Strengthen ESG
(Environmental,
Social and Governance)
impact



Workforce management
and skills development



Our portfolio today -

Impact-led and commercially rigorous



British
International
Investment



\$10.47bn

total assets.



\$1.56bn

**annual
commitments.**



1,476

businesses,
57 per cent in Africa;
37 per cent in South Asia;
6 per cent rest of the world.



65

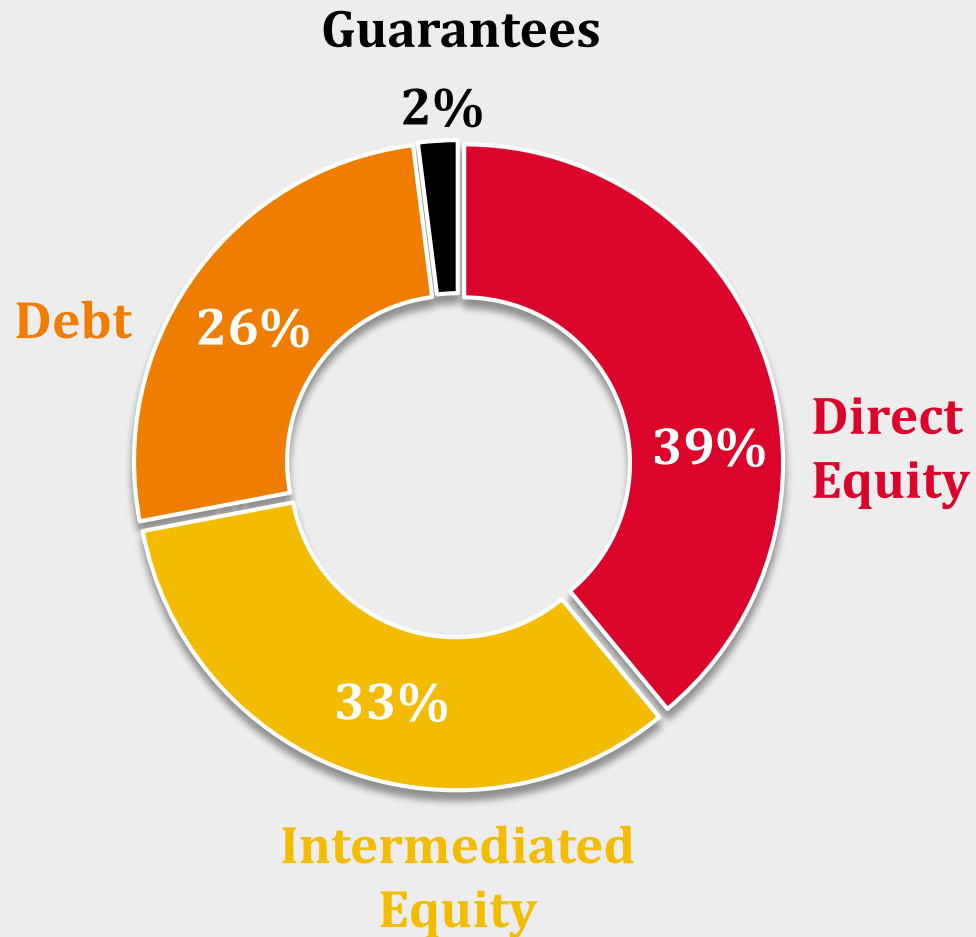
**countries
we invest in.**



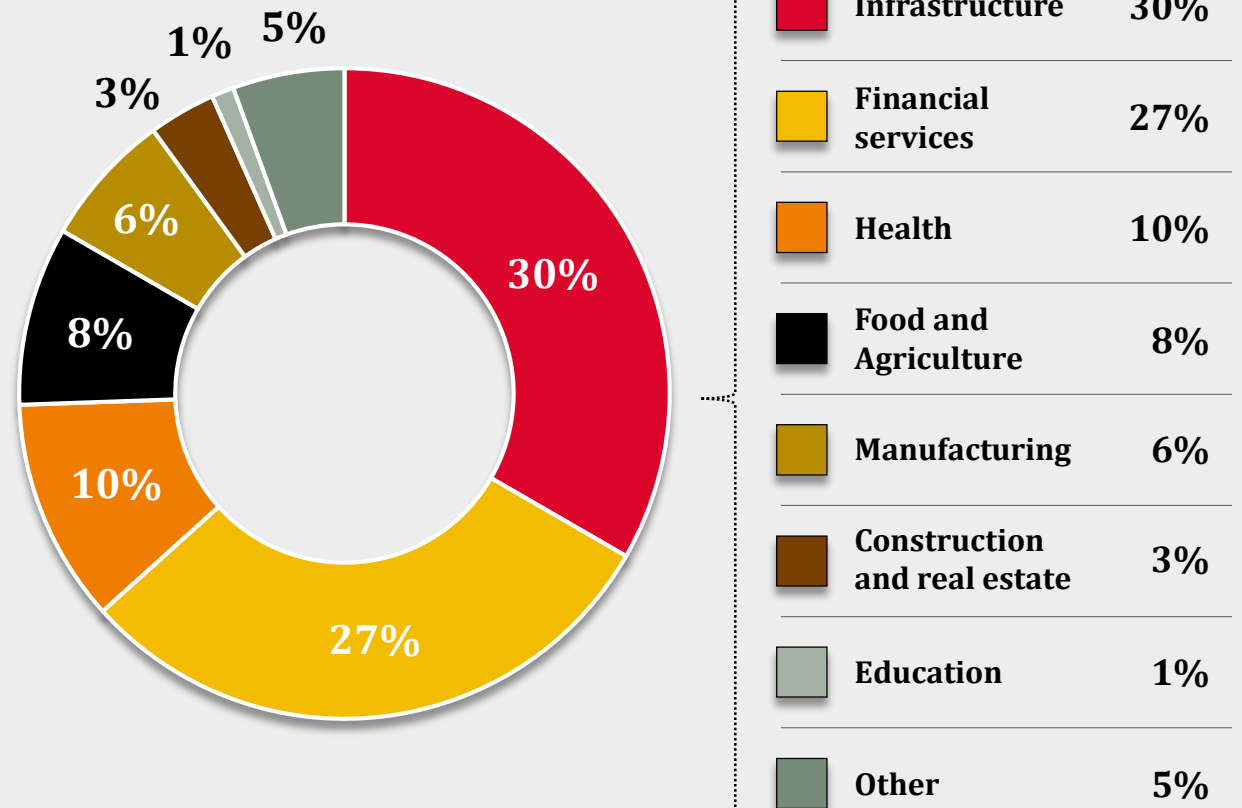
Our portfolio

Data correct as of December 2022

By Product



By Sector





Our partnerships today



**\$65
million**
Zambeef



**\$320
million**
DP World



**\$200
million**
Scatec



**\$220
million**
Liquid
Intelligent
Technologies



**\$40
million**
H1 Holdings



**\$5
million**
TradeDepot



**\$150
million**
Kelixbio



**\$55
million**
Aavishkaar



**\$18
million**
Indifi
Technologies



**\$130m eq. in KES
\$20m eq. in KES**
Sun King



**\$25
million**
TLcom Tide
Africa Fund



**\$53
million**
BigBasket



Our partnerships today



**\$324
million**
Safaricom



**\$233
million**
Ayana



**\$50
million**
DAL Group



**\$14
million**
Africa Water
Infrastructure
Development
(AWID) platform



**\$50
million**
Banque du
Caire



**\$10
million**
Chiratae
Ventures



**\$10
million**
Arkam
Ventures



**\$100
million**
FirstBank



**\$10
million**
MaxAB



**\$5
million**
14 Trees



**\$22
million**
WorldLink

BII Plus

Technical assistance funding



Technical assistance: BII Plus

BII Plus works closely with investees – and beyond.



BII Plus can financially and strategically support our investees to deepen impact outcomes.



Projects reach our target populations and focus on our key thematic areas including climate change and gender.



It also works outside our portfolio, supporting industry-level projects that address constraints faced by multiple businesses, helping to unlock investment opportunities across Africa and Asia.



Building high impact businesses

Novastar is an early-stage investor in East Africa that backs businesses targeting low-income populations. The Novastar Ventures' TA facility has supported 11 companies with 45 TA projects. BII Plus actively works with Novastar to optimise the use of their TA and its impact on their portfolio. |



E&S workshops

With BII Plus support, BII's ESG-I team has delivered a two-year programme of workshops to support our investees to meet our high standards for E&S, as well as learn how to integrate gender, job quality and human capital into their investment process. Participant ratings of the programme are consistently high – 85 per cent of respondents found the content 'extremely relevant', 97 per cent of respondents said they will apply the content in their job within the next 3 months. The programme has been expanded to include content on social risks and ESG risks in venture capital.

Working together

What
makes
a good
project?



BII Plus funding is particularly appropriate when:



Support is for discrete and time-bound activities, (i.e. short- to medium-term projects).



Expected developmental outcomes are strong but commercial benefit is unproven or unknown.



Support is beyond 'business as usual' and is likely to add value to the business and perhaps contribute to wider knowledge generation.

BII Plus team

We support teams throughout the project development and implementation process by:



Simon Meier



Ellinor Jensrud



Alex Kucharski

- Helping to identify and scope project ideas.
- Designing and providing feedback on projects to ensure sustainability.
- Facilitating the application and approval process.
- Identifying and/or recommending service providers.
- Supporting companies with procurement, contracting and payments.
- Sharing tools, templates, case studies and findings or other learnings.

Sherine Shohdy

Head of Office & Regional Director, North Africa



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